

BEATA SMARZYNSKA JAVORCIK

Manor Road Building
Manor Road
Oxford OX1 3UQ, UK

Tel. +44 1865 271 065
Fax. +44 1865 285 900
beata.javorcik@economics.ox.ac.uk

CURRENT AFFILIATIONS	University of Oxford, Economics Department	
	Professor of Economics	Sept 2014 – Present
	Professor of International Economics	Oct 2010 – Aug 2014
	Reader in Economics	Oct 2007 – Oct 2010
	Fellow, All Souls College	Sept 2014 – Present
	Fellow and Tutor in Economics, Christ Church	Oct 2007 – Aug 2014
	Centre for Economic Policy Research, London	
	Research Fellow, International Trade Program	2015 – Present
	Research Affiliate, International Trade Program	2003 – 2015
	CESifo, Munich	
	Research Network Fellow	2010 – Present
	International Growth Centre, London	
Member, International Trade Program	2008 – Present	
Leverhulme Centre for Research on Globalisation and Economic Policy		
University of Nottingham, External Research Fellow	2003 – Present	
Oxford Bulletin of Economics and Statistics, Co-Editor	Oct 2007 – Present	
Oxford Economic Papers, Member of the Editorial Board	Oct 2007 – Present	
WORK EXPERIENCE	The World Bank, Washington DC	
	Senior Economist, Development Economics Research Group	2004 – 2007
	Economist, Development Economics Research Group	2001 – 2004
	Country Economist for Azerbaijan, Europe and Central Asia Region	2000 – 2001
	Young Professional, Development Economics Research Group	1999 – 2000
	European Bank (EBRD), London	
	Research Assistant, Chief Economist Office	May – Aug 1997
	World Resources Institute, Washington DC	
	Research Assistant, Environmental Economics Unit	Summer 1996
	Foreign Investment Promotion Agency (PAIZ), Warsaw	
Summer Intern, Research Department	Summer 1995	
Radio Free Europe / Radio Liberty, Munich		
Summer Intern	Summer 1992	
EDUCATION	Yale University, Ph.D. in Economics	Dec 1999
	Fields: International trade, Development economics	
	University of Rochester, B.A. in Economics	May 1994
	<i>Summa cum Laude</i> , GPA 3.97/4.00	

MAIN PUBLICATIONS

- “Former Foreign Affiliates: Cast Out and Outperformed?” with S. Poelhekke, **Journal of the European Economic Association**, forthcoming
- “Services Reform and Manufacturing Performance: Evidence from India” with J. Arnold, M. Lipscomb and A. Mattoo, **Economic Journal**, 126(590), 2016
- “Supplier Responses to Walmart’s Invasion of Mexico” with L. Iacovone, W. Keller and J. Tybout, **Journal of International Economics**, *Lead article*, 95(1), 2015
- Multi-Product Firms at Home and Away: Cost- versus Quality-based Competence” with C. Eckel, L. Iacovone and P. Neary, **Journal of International Economics**, 95(2), 2015
- “Do the Biggest Aisles Serve a Brighter Future? Global Retail Chains and Their Implications for Romania” with Y. Li, **Journal of International Economics**, 90(2), 2013
- “FDI and Export Upgrading” with T. Harding, **Review of Economics and Statistics**, 94(4), 2012
- “Roll out the Red Carpet and They Will Come: Investment Promotion and FDI Inflows” with T. Harding, **Economic Journal**, 121(557), 2011
- “Does Services Liberalization Benefit Manufacturing Firms? Evidence from the Czech Republic” with J. Arnold and A. Mattoo, **Journal of International Economics**, 85(1), 2011
- “Does It Matter Where You Come From? Vertical Spillovers from Foreign Direct Investment and the Origin of Investors” with M. Spatareanu, **Journal of Development Economics**, 96(1), 2011
- “Migrant Networks and Foreign Direct Investment” with C. Ozden, M. Spatareanu and C. Neagu, **Journal of Development Economics**, 94(2), 2011
- “Multi-product Exporters: Product Churning, Uncertainty and Export Discoveries” with L. Iacovone, **Economic Journal**, 120, 2010
- “Gifted Kids or Pushy Parents? Foreign Direct Investment and Plant Productivity in Indonesia” with J. Arnold, **Journal of International Economics**, 79(1), 2009
- “Differentiated Products and Evasion of Import Tariffs” with G. Narciso, **Journal of International Economics**, 76(2), 2008
- “Trade Costs and Location of Foreign Firms in China” with M. Amiti, **Journal of Development Economics**, 85(1-2), 2008
- “To Share or Not to Share: Does Local Participation Matter for Spillovers from FDI?” with M. Spatareanu, **Journal of Development Economics**, 85(1-2), 2008
- “Does Foreign Direct Investment Increase the Productivity of Domestic Firms? In Search of Spillovers through Backward Linkages,” **American Economic Review**, 94(3), 2004
Reprinted in *Multinational Enterprises and Host Economies*, K. Meyer, ed., Edward Elgar, 2008

Reprinted in *Globalization and Productivity*, D. Greenaway, H. Gorg and R. Kneller, eds., Edward Elgar, 2008

“The Composition of Foreign Direct Investment and Protection of Intellectual Property Rights in Transition Economies,” **European Economic Review**, 48(1), 2004

Reprinted in *Intellectual Property and Development: Lessons from Recent Economic Research*, C. Fink and K. Maskus, eds., Oxford University Press, 2005

**OTHER
PUBLICATIONS**

“Does FDI Bring Good Jobs to Host Countries?” **World Bank Research Observer**, 30(1), 2015

“Global Retail Chains and the Supplying Industries: Evidence from Romania” with Y. Li, **CESifo Economic Studies**, 60(1), 2014

“Investment Promotion and FDI Inflows: Quality Matters” with T. Harding, **CESifo Economic Studies**, 59(2), 2013

“Technological Asymmetry among Foreign Investors and Mode of Entry” with K. Saggi, **Economic Inquiry**, 48(2), 2010

“Tough Love: Do Czech Suppliers Learn from Their Relationships with Multinationals?” with M. Spatareanu, **Scandinavian Journal of Economics**, 111(4), 2009

“Liquidity Constraints and Linkages with Multinationals” with M. Spatareanu, **World Bank Economic Review**, 23(2), 2009

“Corruption and Cross-border Investment in Emerging Markets: Firm-Level Evidence” with S-J Wei, **Journal of International Money and Finance**, 28(4), 2009

Featured in “Investors See Corruption as a Barrier” by Alan Beattie, *Financial Times*, October 17, 2000

“Can Survey Evidence Shed Light on Spillovers from Foreign Direct Investment?” **World Bank Research Observer**, 23(2), 2008

“Openness and Industrial Response in a Wal-Mart World: A Case Study of Mexican Soaps, Detergents and Surfactant Producers” with W. Keller and J. Tybout, **The World Economy**, 31(12), 2008

Featured in the *Economic Report of the President 2007*

“The Global Distribution of Trademarks: Some Stylized Facts” with E. Baroncelli and C. Fink, **The World Economy**, 28(6), 2005“

“Do Foreign Investors Care about Labor Market Regulations?” with M. Spatareanu, **Weltwirtschaftliches Archiv**, 141(3), 2005

Featured in an article in *Jornal do Commercio* of Recife (Brazil) on Jan 23, 2005

“Income-Related Biases in International Trade: What Do Trademark Registration Data Tell Us?” with C. Fink and M. Spatareanu, **Weltwirtschaftliches Archiv**, 141(1), 2005

“Policies Facilitating Firm Adjustment to Globalization” with B. Hoekman, **Oxford Review of Economic Policy**, 20(3), 2004

“Pollution, Corruption and the Location of Foreign Direct Investment: Dirty Secret or Popular Myth?” with Shang-Jin Wei, **Contributions to Economic Analysis & Policy**, 3(2), 2004

Reprinted in *The Economics of Pollution Havens*, D. Fullerton, ed., Edward Elgar, 2006

Reprinted in *Multinational Enterprises and Host Economies*, K. Meyer, ed., Edward Elgar, 2008

“Engineers on the Production Floor? Evidence of Co-location of Patenting and Production at the Subnational Level” with C. McDaniel, **The World Economy**, 24(6), 2001

“Does Relative Location Matter for Bilateral Trade Flows? An Extension of the Gravity Model,” **Journal of Economic Integration**, 16(3), 2001

“Integration into Global Production and Distribution Networks through FDI: The Case of Poland” with B. Kaminski, **Post-Communist Economies**, 13(3), 2001

**EDITED
VOLUMES AND
CHAPTERS**

“Foreign Direct Investment and International Technology Transfer” in *The Evidence and Impact of Financial Globalization*, G. Caprio, ed., Elsevier, 2012

“New Kids on the Block: Adjustment of Indigenous Producers to FDI Inflows” in *Trade Adjustment Costs in Developing Countries: Impacts, Determinants and Policy Responses*, G. Porto and B. Hoekman, eds., World Bank and CEPR, 2010

Global Integration and Technology Transfer, volume edited jointly with B. Hoekman, Palgrave Macmillan, World Bank and CEPR, 2006

“Trade Protection and Industry Wage Structure in Poland” with C. Goh in *Globalization and Poverty*, A. Harrison, ed., Univ. of Chicago Press, 2007

“Technological Leadership and Foreign Investors' Choice of Entry Mode” in *Global Integration and Technology Transfer*, B. Hoekman and B. Javorcik, eds., Palgrave Macmillan, World Bank and CEPR, 2006

“Disentangling FDI Spillover Effects: What Do Firm Perceptions Tell Us?” with M. Spatareanu in *Does Foreign Direct Investment Promote Development?* T. Moran, E. Graham and M. Blomstrom, eds., Institute for International Economics, 2005

“Trademarks, Geographical Indications and Developing Countries” with C. Fink in *Development, Trade and the WTO: A Handbook*, B. Hoekman, A. Mattoo and P. English, eds., World Bank, 2002

**BOOK
REVIEWS**

Book Review of *Globalization at Risk: Challenges to Finance and Trade* by G. Hufbauer and K. Suominen, **Journal of Economic Literature**, 49(3), 2011

Book Review of *Contracts in Trade and Transition: The Resurgence of Barter* by D. Marin and M. Schnitzer, **Review of International Economics**, 12(2), 2004

WORKING PAPERS

“Getting Ready: Preparation for Exporting” with L. Iacovone, CEPR Discussion Paper No. 8926, 2012

“WTO Accession and Tariff Evasion” with G. Narciso, CEPR Discussion Paper No. 9592, 2013 (**revise and resubmit**)

“Grin and Bear It: Producer-financed Exports from an Emerging Market” with B. Demir, CEPR Discussion Paper No. 10142, 2014

“Globalization: A Woman's Best Friend? Exporters and the Gender Wage Gap” with E.A. Boler and K.H. Ulltveit-Moe, CEPR Discussion Paper No. 10475, 2015

“Transplanting Corporate Culture across International Borders” with N. Kodama and Y. Abe, 2015

“FDI Promotion and Comparative Advantage” with T. Harding and D. Maggioni, 2015

“Testing the Core-Competency Model of Multi-Product Exporters” with C. Eckel, L. Iacovone, and P. Neary, 2015

HONORS

Awarded 5 World Bank Research Support Grants	2001– 2007
Yale Dissertation Fellowship	1998
Ryoichi Sasakawa Young Leaders Fellowship	1997 – 1998
Ford Foundation Grant	1996
Isaac Sherman Post-Graduate Fellowship	1995
William Morse Hastings Prize for Essay in Economics	1994
Phi Beta Kappa	1993 – 1994
Winner of the National Olympiad in English Literature, Politics and History (competition for secondary school students in Poland)	1990

PRESENTATIONS

2014: National Bank of Poland Conference on Boosting EU Competitiveness (keynote speaker), EBRD Annual Meetings, OECD, World Trade Organization, ISGEP Workshop (keynote speaker), Barcelona Summer Forum, University of Oslo, University of Zurich

2013: Stanford, University of Toronto, Penn State, New York Fed, Cambridge, Paris School of Economics, Bilkent, Central European University, ETH Zurich, University of Navarra, European Commission, National Bank of Poland, Center for Global Development, European Research Workshop on International Trade, Barcelona GSE Summer Forum (invited speaker), CESifo Area Conference on Global Economy, Korea Trade Research Association Annual Symposium (keynote speaker)

2012: European Commission, EBRD, CESifo Area Conference on Global Economy (keynote speaker), London School of Economics, Graduate Institute in Geneva, University of Munich, Erasmus University Rotterdam, University of Glasgow, Empirical Investigations in International Trade conference, World Bank conference on Services, Oxford Centre for Business Taxation, Royal Holloway, Trade, Factor Prices and Multinational Firms conference at University Jaume I of Castellon (keynote speaker)

2011: DFID, UCL SSEES, University of Nottingham, Trade, Factor Prices and Multinational Firms conference, FDI Strategies and Future Prospects American Chamber of Commerce in Bratislava conference (keynote speaker)

2010: NBER Summer Institute, European Research Workshop on International Trade, Yale University, University of Michigan, University of Birmingham, Imperial College Business School, University of East Anglia, World Bank, Royal Economic Society Annual Conference, European Economic Association Congress, Comparative Analysis of Enterprise Data Conference at Imperial College London (keynote speaker), University of Warwick Trade Costs and Economic Integration Conference, Workshop on Trade, Technology and Heterogeneous Firms at Uppsala University, CEDI Conference on Development and Institutions at Brunel University

2009: American Economic Association Annual Meetings, NBER Productivity Group Winter Meetings, Royal Economic Society Annual Conference, SNB-CEPR Conference on Product Heterogeneity, Empirical Investigations in Trade and Growth Conference, Nottingham Conference on Product Transactions in International Trade, Workshop on FDI and Outsourcing at the Kiel Institute, Stockholm University, Trinity College Dublin, University of Melbourne, Australian National University, La Troupe University, Bilkent University, Norwegian School of Economics and Business Administration

2008: NBER Summer Institute, European Research Workshop on International Trade, CEPR Conference on Outsourcing and Migration, Empirical Investigations in Trade and Investment, Emerging Markets Group Conference, Annual Bank Conference on Development Economics, CARIS Annual Conference, Harvard Business School, George Washington University, Katholieke Universiteit Leuven

2007: American Economic Association Annual Meetings, European Research Workshop on International Trade, Conference on Knowledge Flows (keynote speaker), London School of Economics, University of Sussex, University of Nottingham, University of Oxford, Tilburg University

2006: NBER Summer Institute, NBER Universities Research Conference, European Research Workshop on International Trade, CEPR Conference on Industrialization and Development, European Trade Study Group Conference, Empirical Investigations in International Economics conference, London School of Economics, Darden School of Business at the University of Virginia, Goethe University in Frankfurt, Paris I, Tuck School of Business at Dartmouth, University of Michigan, George Washington University

2005: American Economic Association Annual Meetings, ECB/CEPR Conference on Labor Markets, Empirical Investigations in International Economics, Western Economic Association Conference, Indiana University at Bloomington, Vienna Institute for International Economic Studies

**TEACHING
EXPERIENCE**

University of Oxford

M.Sc. in Financial Economics (joint program of the Department of Economics and the Saïd Business School); M.Phil. International Trade course

Oxford University Business Economics Programme

Executive Education Programme

Bank of England

Internal course for staff

Yale University (as a teaching assistant)

Department of Economics courses: International trade, International finance, Introduction to macroeconomics

Guest lectures in MBA courses

Graduate School of Business, University of Chicago;
School of Management, Yale University

REFEREE

American Economic Review, Journal of Political Economy, Quarterly Journal of Economics, Econometrica, Review of Economic Studies, International Economic Review, Review of Economics and Statistics, Economic Journal, European Economic Review, Journal of International Economics, Journal of Industrial Economics, Journal of Public Economics, Journal of Development Economics, Canadian Journal of Economics, Journal of International Business Studies, World Bank Economic Review, Regional Science and Urban Economics, Journal of Economics & Management Strategy, Economics of Transition, Journal of Applied Economics, World Development, World Economy, Review of Industrial Organization, Journal of Economic Integration, Economic Inquiry, Journal of International Money and Finance, Economic Development and Cultural Change, Weltwirtschaftliches Archiv, Review of Development Economics, Economic Systems, Economics of Governance, Journal of Comparative Economics, Cahiers d'Economie et Sociologie Rurales, Global Finance Journal

National Science Foundation, Economic and Social Research Council, Research Foundation Flanders

LANGUAGES

Polish (native)
English (excellent)
Spanish (very good)
German (working knowledge)
Russian (working knowledge)
French (basic)