# INTERMEDIARY MARKET POWER AND CAPITAL CONSTRAINTS

Jason Allen and Milena Wittwer

Discussion by Rustam Jamilov All Souls, Oxford

> AFA Annual Meeting January, 2024

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#### SUMMARY

 Intermediary asset pricing. Brunnermeier and Sannikov (2014), He and Krishnamurthy (2013)

- Intermediary market power. Corbae and D'Erasmo (2021), Wang, Whited, Wu, and Xiao (2022)
- ► A theory of the trade-off between capital regulation and market power in auctions.

▶ Paper tests and validates this prediction with Canadian Treasury auctions data.

## **BIG PICTURE 1: INTERMEDIARY ASSET PRICING**



Notes: Source: Financial Accounts of the U.S.

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 Broker-dealer as marginal investor. Procyclical leverage. Financial (in)stability. Adrian and Shin (2010)

## BIG PICTURE 2: INTERMEDIARY MARKET POWER



Notes: Credit markups and deposit markdowns. Sample: U.S. commercial banks. Source: Jamilov and Monacelli (2023).

Counter-cyclical, heterogeneous, rising U.S. bank market power.

#### COMPETITION-STABILITY TRADE-OFF

- ► Financial stability and competition: generally a trade-off. Keeley (1990), Hellman et al. (2000), Repullo (2004), Beck et al. (2006)
- Standard models: high-markup environments are stable. Lowering competition increases instability. Thus the trade-off.
- This paper: relaxing capital constraints increases dealer markups. Then, raising the constraint lowers markups and increases stability (presumably).
- ▶ Where is the trade-off? Closer to the no-tradeoff view (Martinez-Miera and Repullo (2010)).
- "Higher market power leads to lower liquidity, pushes down the market price below the perfect. competitive benchmark." Minor confusion: markups or markdowns?

## GENERAL EFFECTS OF CAPITAL REGULATION

- Decreasing capital costs not only increases prices but also affects efficiency and risk.
- If the balance sheet does not exhibit decreasing returns to scale, ... Malherbe (2020)
- ... a loosening of capital requirements yields efficient expansions.
- Furthermore, capital regulation + market power affect the market value of equity capital E<sub>i</sub> in GE. Pecuniary externality absent. Lorenzoni (2008), Bianchi (2011)
- ▶ GE and normative effects, and thus implications for policy, are not obvious.

### THE INTERMEDIARY SIZE CHANNEL

- Weaker capital constraints encourage net worth growth. Larger intermediaries choose higher absolute markups.
- Both channels work through intermediary *size*, which is the absorbing (endogenous) characteristic.
   Bellifemine, Jamilov and Monacelli (2022)
- With CARA, not sure if wealth/size differences matter. But motivation mentions big banks: Bank of America etc.
- In the application, all 8 dealers are probably very large. So, this intensive margin maybe is irrelevant.

▶ But in theory, not obvious in general.

### STOCHASTIC RISK AVERSION

Separately identify risk aversion from shadow costs of capital regulation:

$$eta_{it} = rac{
ho_m}{1 + \lambda \kappa_{it}}$$

- ▶ Policy change: exemption of domestic govt. bonds from Basel III during COVID.
- View 1:  $\rho$  is inherent ("ex-ante heterogeneity" approach).
- View 2: ρ is stochastic. Santos and Veronesi (2022)
- ▶ Identification goes through iff View 1 is true. Exemption period was too long.

### WHAT RISK AVERSION IS ESTIMATED?

- Absolute or relative?
- Separately identifying *relative* risk aversion from the elasticity of intertemporal substitution is hard.
   Chetty (2006)
  - Important for asset pricing. Especially if believing that RA of *dealers* is low but could be high on average. Gârleanu and Panageas (2015)
  - Not important when no background risk. But supply is uncertain. Not clear whether the estimated RA is low or EIS is high.
- ▶ Is generalization to Epstein-Zin feasible? Non-parametric identification?



- Dealer asset pricing meats dealer market power.
- Important theoretical and empirical contribution.
- Clarifying the precise trade-off + GE and normative discussions would be helpful.

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Identification is not 100% clear, but it's not easy.