

# LECTURE 1: HOUSEHOLDS

Heterogeneous Agents in Macroeconomics

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# CAMPBELL AND MANKIW (1989)

Unit-mass of consumers. Fraction  $(1 - \lambda)$  follow the permanent income rule. Consumption is  $C$ ,  $\delta$  is the discount rate, and  $r$  is the real interest rate. Type-2 agent solves:

$$\max \mathbb{E}_t \sum_{s=0}^{\infty} (1 + \delta)^{-s} \mathcal{U}(C_{t+s}), \quad \mathcal{U}' > 0, \quad \mathcal{U}'' < 0$$

Solution:

$$\mathbb{E}_t \mathcal{U}'(C_{t+1}) = \left( \frac{1 + \delta}{1 + r} \right) \mathcal{U}' C_t$$

Assume  $r = \delta$  and linear marginal utility:

$$\mathbb{E}_t C_{t+1} = C_t \quad \Delta C_t = \eta_t$$

$\eta_t$ : innovation in permanent income.

# CAMPBELL AND MANKIW (1989)

Fraction  $\lambda$  of consumers are “rule-of-thumb”, consume current income.

Incomes of the two types:  $Y_{1,t}$  and  $Y_{2,t}$ . Total income is  $Y_t = Y_{1,t} + Y_{2,t}$ . Thus,  $Y_{1,t} = \lambda Y_t$  and  $Y_{2,t} = (1 - \lambda)Y_t$ .

Consumption of the two types:  $C_{1,t} = Y_{1,t}$  implying  $\Delta C_{1,t} = \Delta Y_{1,t} = \lambda \Delta Y_t$ . And  $\Delta C_{2,t} = (1 - \lambda)\eta_t$ .

Aggregate consumption growth:

$$\Delta C_t = \lambda \Delta Y_t + (1 - \lambda)\eta_t$$

# CAMPBELL AND MANKIW (1989)

Now, allow for time-varying real rate  $r_t$ . Log-linearized Euler equation:

$$\Delta C_{2,t} = \mu + \sigma r_t + \eta_t$$

with  $\sigma$  the elasticity of intertemporal substitution and  $\mu$  a constant.

With rule-of-thumb consumers:

$$\Delta C_t = \lambda \Delta Y_t + (1 - \lambda)(\mu + \sigma r_t + \eta_t)$$

Campbell and Mankiw (1989) estimate low  $\sigma$  and large  $\lambda$  implying: rejection of the PIH with low EIS, in favor of a model with rule-of-thumb households.

# CAMPBELL AND MANKIW (1989)

Derivation of the consumption function given risky returns  $R_t$ .

Periodic budget constraint:

$$W_{t+1} = R_{t+1} (W_t - C_t) \quad (1)$$

Forward-iteration plus the transversality condition:

$$W_t = C_t + \sum_{s=1}^{\infty} C_{t+s} \left( \prod_{j=1}^s R_{t+j} \right)^{-1} \quad (2)$$

Divide (1) by  $W_t$  and take logs:

$$w_{t+1} - w_t = r_{t+1} + \log \left( 1 - \frac{C_t}{W_t} \right) = r_{t+1} + \log (1 - \exp (c_t - w_t)) \quad (3)$$

# CAMPBELL AND MANKIW (1989)

First-order Taylor approximation of the second, non-linear term around  $c_t - w_t = c - w$ :

$$\log(1 - \exp(c_t - w_t)) \approx \underbrace{\log(\rho) - \frac{\rho - 1}{\rho} \log(1 - \rho)}_{\kappa} + \frac{\rho - 1}{\rho} (c_t - w_t)$$

with  $\rho \equiv 1 - \exp(c - w)$ . Plug back into (3):

$$\Delta w_{t+1} \approx \kappa + r_{t+1} + \frac{\rho - 1}{\rho} (c_t - w_t) \quad (4)$$

Solve (4) forward:

$$c_t - w_t = \frac{\kappa \rho}{1 - \rho} + \sum_{s=1}^{\infty} \rho^s (r_{t+s} - \Delta c_{t+s}) \quad (5)$$

This is the log-linear intertemporal budget constraint.

# CAMPBELL AND MANKIW (1989)

Back to the log-linear Euler equation:

$$\mathbb{E}_t \Delta c_{t+1} = \sigma \mathbb{E}_t r_{t+1} \quad (6)$$

Take conditional expectation of (5):

$$c_t - w_t = \mathbb{E}_t \left( \sum_{s=1}^{\infty} \rho^s (r_{t+s} - \Delta c_{t+s}) \right) + \frac{\kappa \rho}{1 - \rho} \quad (7)$$

Substitute (6) into (7):

$$c_t - w_t = (1 - \sigma) \mathbb{E}_t \sum_{s=1}^{\infty} \rho^s r_{t+s} + \frac{\rho \kappa}{1 - \rho} \quad (8)$$

Optimal consumption as a function of wealth, interest rates, and a constant.

# CAMPBELL AND MANKIW (1989)

$$c_t - w_t = (1 - \sigma) \mathbb{E}_t \sum_{s=1}^{\infty} \rho^s r_{t+s} + \frac{\rho \kappa}{1 - \rho} \quad (9)$$

Observations:

1.  $\sigma = 1$ : log-utility. Consumption is a constant fraction of wealth.
2.  $\sigma < 1$ : income effect dominates. High interest rates raise consumption.
3.  $\sigma > 1$ : substitution effect dominates. High interest rates lower consumption.
4. Persistent changes in rates have stronger effects on consumption



# CAMPBELL AND MANKIW (1989)

Now in terms of income flows. Back to the budget constraint:

$$W_{t+1} = R_{t+1} (W_t - Y_t) \quad (10)$$

Divide by  $W$ , take logs, and linearize as before:

$$y_t - w_t = \frac{\kappa\rho}{1-\rho} + \sum_{s=1}^{\infty} \rho^s (r_{t+s} - \Delta y_{t+s}) \quad (11)$$

Substitute into (9) and get:

$$c_t - y_t = \mathbb{E}_t \sum_{s=1}^{\infty} \rho^s (\Delta y_{t+s} - \sigma r_{t+s}) \quad (12)$$

As  $\sigma$  falls, approach the permanent income model.

# CAMPBELL AND MANKIW (1989)

Generalized case with rule-of-thumb consumers:

$$c_t - y_t = (1 - \lambda) \mathbb{E}_t \sum_{s=1}^{\infty} \rho^s (\Delta y_{t+s} - \sigma r_{t+s}) \quad (13)$$

Rule-of-thumb households reduce variability of the (log) consumption-income ratio.

In one extreme of  $\lambda = 1$ , consumption is completely out of income as the world is populated only by “hand-to-mouth” consumers.

In the other, one approaches the PIM for a given  $\sigma$  with consumption reacting more to the discounted stream of future incomes.

The Campbell-Mankiw estimate for  $\hat{\lambda}$  is around 0.3-0.5.

# AIYAGARI (1994)

Unit mass of ex-ante identical consumers who solve:

$$\max \left[ \mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t \mathcal{U}(c_t) \right] \quad (14)$$

s.t.

$$c_t + k_{t+1} = (1 + \tilde{r})k_t + ws_t \quad (15)$$

$$k_{t+1} \in \mathcal{K} \quad (16)$$

$$k_t \geq -\phi \quad (17)$$

$$s_t \text{ follows } m\text{-state first-order Markov with transition matrix } \mathcal{P} \quad (18)$$

# AIYAGARI (1994)

Eq. (14):  $\mathcal{U}$  is strictly increasing, concave and differentiable.  $\beta \in (0, 1)$  is the subjective discount factor

Eq. (15):  $k_t$  is a single asset (capital stock),  $\delta$  is the depreciation rate,  $\tilde{r}$  is the rate of return,  $w$  is the market wage rate,  $s$  is employment status or labor income.

Eq. (16): the asset is constrained by a grid  $\mathcal{K} = [k_1, \dots, k_n]$ .  $k_1 = -\phi$ .  $k_n$  is a non-binding upper bound.

Eq. (17): borrowing constraint.  $\phi$  is the borrowing limit, ad-hoc or natural.

Eq. (18): is the source of uninsured idiosyncratic (labor) income risk.

# AIYAGARI (1994)

Suppose  $m = 2$ . Denote  $h \in [1, \dots, n]$ . Then, the corresponding Bellman equations of the above problem are, for all  $h$ :

$$\begin{aligned} v(k_h, s_1) &= \max_{k' \in \mathcal{K}} \left[ \mathcal{U}((1 + \tilde{r})k_h + ws_1 - k') + \beta \sum_{j=1}^2 \mathcal{P}(1, j)v(k', s_j) \right] \\ v(k_h, s_2) &= \max_{k' \in \mathcal{K}} \left[ \mathcal{U}((1 + \tilde{r})k_h + ws_2 - k') + \beta \sum_{j=1}^2 \mathcal{P}(2, j)v(k', s_j) \right] \end{aligned}$$

$v(k, s)$  is the value function: the optimal value of the objective function of the program.

$k' = g(k, s)$  is the associated policy function that maps  $(k, s)$  into optimal asset holdings.

# AIYAGARI (1994)

Denote the unconditional distribution of  $(k, s)$  at time  $t$  with  $\lambda_t(k, s) = \text{Prob}(k_t = k, s_t = s)$ .

Markov transition matrix  $\mathcal{P}$  and the policy  $g(k, s)$  induce a law of motion for the distribution:

$$\lambda_{t+1}(k', s') = \sum_s \sum_{k: k'=g(k, s)} \lambda_t(k, s) \mathcal{P}(s, s') \quad (19)$$

Stationary distribution  $\lambda_{t+1} = \lambda_t = \lambda$  solves Eq. (19).

# AIYAGARI (1994)

Average asset holdings in the economy, given  $r$ :

$$E(k)(r) = \sum_{k,s} \lambda(k,s)g(k,s) \quad (20)$$

The duality of time:

1. One individual living multiple episodes over time . . .
2. . . or infinitely large cross section living for one period.

Both 1. and 2. induce the same population average in Eq. (20).

The goal of this class of models: equilibrate ( $r$ ) while maintaining individual optimality and stationarity of the distribution.

# AIYAGARI (1994)

Production:

$$F(K, N) = AK^\alpha N^{1-\alpha}, \quad \alpha \in (0, 1) \quad (21)$$

$N$  is exogenous.  $K$  is endogenous. Rental rates on capital and labor:

$$w = \partial F(K, N) / \partial N \quad (22)$$

$$r = \partial F(K, N) / \partial K \quad (23)$$

Aggregate capital evolves according to:

$$K_{t+1} = (1 - \delta)K_t + I_t$$

Equilibrium risk-free return:

$$\tilde{r} = r - \delta \quad (24)$$



# AIYAGARI (1994)

More on borrowing limits. Solve Eq. (15) forward:

$$k_t \geq \frac{1}{1+r-\delta} \sum_{j=0}^{\infty} (1+r-\delta)^{-j} (c_t - ws_{t+j}) \quad (25)$$

Suppose  $\underline{s} = \min(s)$  is the worst possible state. Then, assuming  $c_t \geq 0$ :

$$k_t \geq -\frac{\underline{s}w}{r-\delta} \quad (26)$$

Eq. (26) defines the natural debt limit. Generally:

$$k_t \geq -\phi, \quad \phi = \min \left( \frac{\underline{s}w}{r-\delta}, b \right) \quad (27)$$

where  $b \geq 0$  is an ad-hoc debt limit.

# AIYAGARI (1994)

Equilibrium of the Aiyagari (1994) model:

A stationary equilibrium is a value function  $v(k, s)$  with the associated policy function  $g(k, s)$ , a probability distribution  $\lambda(k, s)$ , and endogenous aggregate states  $(K, r, w)$  such that:

1.  $g(k, s)$  solves the household problem in (14)-(18).
2. Prices  $(w, r)$  are solved according to (22) and (23).
3. Distribution  $\lambda(k, s)$  is stationary and satisfies (19).
4. Aggregate capital  $K$  is implied by optimal  $g(k, s)$  and  $\lambda(k, s)$  as in (20).

# AIYAGARI (1994)

Equilibrium is defined by a fixed point mapping of  $K \in \mathbb{R}$  into  $\mathbb{R}$ . Denote iteration count  $j$ :

1. Start with some  $K_{j=0}$ . Compute prices  $(r, w)$ . Given prices, solve the household problem and obtain  $g_j(k, s)$ .
2. Compute the stationary distribution  $\lambda_j(k, s)$ .
3. Given  $g_j(k, s)$  and  $\lambda_j(k, s)$  compute the new aggregate capital stock:

$$K^* = \sum_{k,s} \lambda_j(k, s) g_j(k, s)$$

4. Compute the error  $\epsilon = |K^* - K_j|$ . Update the initial guess given some  $\nu \in (0, 1)$ :

$$K_{j+1} = \nu K_j + (1 - \nu) K^*$$

5. Iterate until convergence, i.e.  $\epsilon$  is very small.

# AIYAGARI (1994)

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TABLE II

A. Net return to capital in %/aggregate saving rate in % ( $\sigma = 0.2$ )

$\rho \backslash \mu$	1	3	5
0	4.1666/23.67	4.1456/23.71	4.0858/23.83
0.3	4.1365/23.73	4.0432/23.91	3.9054/24.19
0.6	4.0912/23.82	3.8767/24.25	3.5857/24.86
0.9	3.9305/24.14	3.2903/25.51	2.5260/27.36

B. Net return to capital in %/aggregate saving rate in % ( $\sigma = 0.4$ )

$\rho \backslash \mu$	1	3	5
0	4.0649/23.87	3.7816/24.44	3.4177/25.22
0.3	3.9554/24.09	3.4188/25.22	2.8032/26.66
0.6	3.7567/24.50	2.7835/26.71	1.8070/29.37
0.9	3.3054/25.47	1.2894/31.00	-0.3456/37.63

$\sigma$ : variance of labor income risk.

$\rho$ : serial correlation of labor income risk.

$\mu$ : relative risk aversion.

# AIYAGARI (1994)

Aiyagari (1994) shows that market incompleteness and uninsured idiosyncratic labor income risk are a source of a precautionary savings motive.

Households save in the only asset they can—the risk-free capital stock  $k$ —more than they would otherwise.

As a result, the equilibrium aggregate capital stock of the economy is greater than in the complete-markets benchmark.

Furthermore, the risk-free interest rate is lower.

Stronger market incompleteness increases the buffer stock of capital, further depressing the rate.

# TAKEAWAY

There are (at least) two fundamental ways of introducing heterogeneity.

1. Ex-ante heterogeneity: agents differ by nature from the beginning of time.

Such differences could be in anything structural: hand-to-mouth vs permanent income, risk aversion, productivity, etc.

2. Ex-post heterogeneity: agents are the same but—due to incomplete markets and idiosyncratic shocks—are different after the fact.

Such differences could be due to labor income risk, asset return risk, health outcomes, etc.

# TAKEAWAY

With ex-ante heterogeneity, you are essentially solving the same problem but twice - each time conditional on a different structural parameter/assumption.

With ex-post heterogeneity, a key insight is the precautionary saving behavior of agents that face market incompleteness and idiosyncratic risk.

Generally, in the two classes of models the *level* of macroeconomic aggregates in equilibrium differs from the representative-agent benchmark.

However, it's not always obvious if *sensitivity* to aggregate shocks differs.