

# LECTURE 5: GRANULARITY

Heterogeneous Agents in Macroeconomics

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# GABAIX (2016)

Power law is a scaling relationship between  $X$  and  $Y$  of the type:

$$Y = \alpha X^\beta \quad (1)$$

$\beta$  is the power law exponent and  $\alpha$  a constant.

Simple empirical test for power law dynamics in practice with OLS:

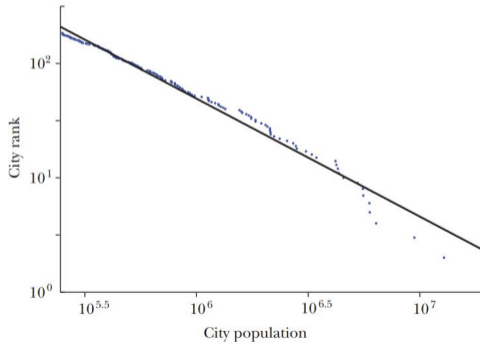
$$\log(\text{Rank}) = \alpha - \beta \log(\text{Size}) \quad (2)$$

# POWER LAWS

$$\log(\text{Rank}) = 7.88 - 1.03 \log(\text{Size})$$

Figure 1

A Plot of City Rank versus Size for all US Cities with Population over 250,000 in 2010



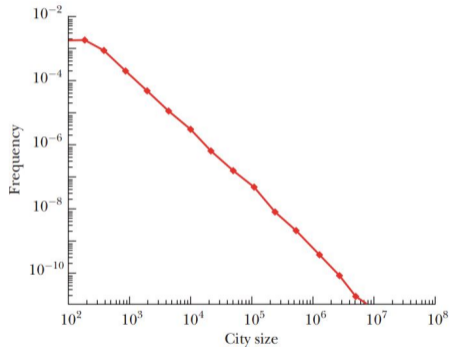
Source: Author, using data from the *Statistical Abstract of the United States* (2012).

Notes: The dots plot the empirical data. The line is a power law fit ( $R^2 = 0.98$ ), regressing  $\ln \text{Rank}$  on  $\ln \text{Size}$ . The slope is  $-1.03$ , close to the ideal Zipf's law, which would have a slope of  $-1$ .

# POWER LAWS

Figure 2

Density Function of City Sizes (Agglomerations) for the United Kingdom



Source: Rozenfeld et al. (2011).

Notes: We see a pretty good power law fit starting at about 500 inhabitants. The Pareto exponent is actually statistically non-different from 1 for size  $S > 12,000$  inhabitants.

# PARETO DISTRIBUTION

Probability that a random variable  $X$  is greater than some  $x$  is:

$$\Pr(X > x) = \begin{cases} \alpha^\xi \times x^{-\xi} & x \geq \alpha \\ 1 & x < \alpha \end{cases}$$

$\xi$  is called the Pareto exponent or the Pareto tail.

A lower  $\xi$  means higher inequality and concentration in the distribution.

A Pareto principle states that 80% of acts or consequences originate from 20% of agents. In practice, the Pareto principle roughly corresponds to  $\xi \sim 1.2$ .

For  $\xi \in (1, 2]$  the variance of  $X$  is infinite and standard central limit theorems break down.

# ZIPF'S LAW

A special case of the above for  $\xi = 1$  is the “Zipf’s Law”.

Suppose there are  $N$  firms in an economy with independent shocks.

Aggregate fluctuations are proportional to  $\frac{1}{\sqrt{N}}$ . As  $N \rightarrow \infty$ , idiosyncratic fluctuations have a negligible effect.

Under Zipf’s law, the above is no longer true. Aggregate volatility instead decays according to  $\frac{1}{\ln N}$ , which is much weaker.

If the distribution of firms is fat-tailed, diversification from firm-level disturbances is smaller as the variance of idiosyncratic shocks does not wash out as  $N$  grows.

# GABAIX (2011)

Islands economy with  $N$  firms, no network effects, and exogenous production.

Firm  $i$  produces a quantity  $S_{it}$  of the good. Growth rate is:

$$\frac{\Delta S_{i,t+1}}{S_{i,t}} = \frac{S_{i,t+1} - S_{i,t}}{S_{i,t}} = \sigma_i \epsilon_{i,t+1} \quad (3)$$

$\sigma_i$  is idiosyncratic volatility and  $\epsilon_{i,t+1}$  are i.i.d. random shocks.

Total economywide GDP is:

$$Y_t = \sum_{i=1}^N S_{i,t} \quad (4)$$

# GABAIX (2011)

GDP growth is:

$$\frac{\Delta Y_{t+1}}{Y_t} = \frac{1}{Y_t} \sum_{i=1}^N \Delta S_{i,t+1} = \sum_{i=1}^N \sigma_i \frac{S_{i,t}}{Y_t} \epsilon_{i,t+1} \quad (5)$$

Since shocks  $\epsilon_{i,t+1}$  are uncorrelated, GDP volatility is:

$$\sigma_{GDP} = \left( \text{var} \frac{\Delta Y_{t+1}}{Y_t} \right)^{\frac{1}{2}} = \left( \sum_{i=1}^N \sigma_i^2 \times \left( \frac{S_{i,t}}{Y_t} \right)^2 \right)^{\frac{1}{2}} \quad (6)$$

Aggregate variance is the weighted sum of idiosyncratic shocks' variances  $\sigma_i^2$  with weights equal to the squared share of firm-level output.



# GABAIX (2011)

Assume that firms all have the same volatility  $\sigma_i = \sigma$ . Then:

$$\sigma_{GDP} = \sigma \left[ \sum_{i=1}^N \left( \frac{S_{i,t}}{Y_t} \right)^2 \right]^{\frac{1}{2}} = \sigma \mathcal{H} \quad (7)$$

where  $\mathcal{H}$  is the square root of the sales Herfindahl-Hirschman index: a measure of concentration.

Suppose all firms share identical size equal to  $\frac{1}{N}$  of GDP and identical  $\sigma$ . Then:

$$\sigma_{GDP} = \frac{\sigma}{\sqrt{N}} \quad (8)$$

# GABAIX (2011)

Now, calibrate. Suppose  $\sigma = 0.1$ .  $N=1$  million. Then:

$$\sigma_{GDP} = \frac{\sigma}{\sqrt{N}} = \frac{0.1}{1,000} = 0.01\%$$

Aggregate volatility is roughly 1%. Idiosyncratic volatility of shocks that are drawn from a distribution with finite variance is way too small.

# GABAIX (2011)

## PROPOSITION 1

*Consider an islands economy with  $N$  firms whose sizes  $S_i$  are drawn from a distribution with finite variance. Suppose they all have the same idiosyncratic volatility  $\sigma$ . Then, the economy's GDP volatility follows, as  $N \rightarrow \infty$ :*

$$\sigma_{GDP} \sim \frac{\mathbb{E}[S^2]^{1/2}}{\mathbb{E}[S]} \frac{\sigma}{\sqrt{N}} \quad (9)$$

Proof - in class.

Volatility of GDP decays at the rate of  $\frac{1}{\sqrt{N}}$  as  $N$  grows. For very large  $N$ , the contribution of idiosyncratic vol. to aggregate vol. becomes insignificant.

# GABAIX (2011)

## PROPOSITION 2

Consider a series of island economies indexed by  $N \geq 1$ . Economy  $N$  has  $N$  firms whose growth rate volatility is  $\sigma$  and whose sizes  $S_1, \dots, S_N$  are drawn from a power law density:

$$\mathbb{P}(S > x) = \alpha x^{-\xi} \quad (10)$$

For  $x > \alpha^{\frac{1}{\xi}}$ , with exponent  $\xi \geq 1$ . Then, as  $N \rightarrow \infty$ , GDP volatility follows:

$$\sigma_{GDP} \sim \begin{cases} \frac{v}{\ln N} \sigma, & \text{for } \xi = 1 \\ \frac{v}{N^{1-\frac{1}{\xi}}} \sigma, & \text{for } 1 < \xi < 2 \\ \frac{v}{N^{1/2}} \sigma, & \text{for } \xi \geq 2 \end{cases}$$

Where  $v$  is a random variable. When  $v \leq 2$ ,  $v$  is the square root of a Lévy distribution with exponent  $\xi/2$ . When  $\xi > 2$ ,  $v$  is a constant. Proof - in class.

# GABAIX (2011)

Notation  $\sigma_{\text{GDP}} \sim \frac{v}{N^{1-\frac{1}{\xi}}}\sigma$  means that  $\sigma_{\text{GDP}} \times N^{1-\frac{1}{\xi}} \xrightarrow{d} v\sigma$ , i.e. convergence in distribution as  $N \rightarrow \infty$ .

The firm size distribution has thin tails, i.e. finite variance, iff  $\xi > 2$ .

If the distribution has thin tails,  $\sigma_{\text{GDP}}$  decays according to  $\frac{1}{\sqrt{N}}$  as in the standard model.

For  $\xi < 2$ , then  $\sigma_{\text{GDP}}$  decays much slower.

# THE GRANULAR RESIDUAL

Suppose firm productivity evolves as:

$$g_{i,t} \equiv z_{it} - z_{i,t-1} = \beta' X_{it} + \epsilon_{it} \quad (11)$$

The theoretical granular residual is defined as:

$$\Gamma_t^* := \sum_{i=1}^K \frac{S_{i,t-1}}{Y_{t-1}} \epsilon_{i,t} \quad (12)$$

This is a size-weighted sum of idiosyncratic shocks for  $K$  (usually largest) firms. The estimated granular residual is:

$$\Gamma_t := \sum_{i=1}^K \frac{S_{i,t-1}}{Y_{t-1}} \hat{\epsilon}_{i,t} \quad (13)$$

Identification is achieved if  $\Gamma_t = \Gamma_t^*$ .

# GABAIX AND KOIJEN (2023)

Granular instrumental variables.

Let an outcome be  $Y_t$  and the main regressor be  $\bar{X}_t = \sum_i^N s_{i,t} x_{i,t}$ , which is a size-weighted average of truly idiosyncratic shocks.

Suppose a generic relationship of the form:

$$Y_t = \alpha + \beta \bar{X}_t + \nu_t \quad (14)$$

$$x_{it} = \eta_t + u_{i,t} \quad (15)$$

Identification fails whenever  $\eta_t$  is correlated with  $\nu_t$ , and thus  $\bar{X}_t$  is correlated with  $\nu_t$ .  $\eta_t$  stands for any confounding factor that deems  $\bar{X}_t$  endogenous.

# GABAIX AND KOIJEN (2023)

Granular IV is the size-weighted average regressor minus its equal-weighted average:

$$z_t := \sum_i^N s_{i,t} x_{i,t} - \frac{1}{N} \sum_i^N x_{i,t} \quad (16)$$

Given that:

$$\sum_i^N s_{i,t} x_{i,t} = \eta_t + \sum_i^N s_{i,t} u_{i,t} \quad \text{and} \quad \frac{1}{N} \sum_i^N x_{i,t} = \eta_t + \frac{1}{N} \sum_i^N u_{i,t} \quad (17)$$

The GIV is:

$$z_t = \sum_i^N s_{i,t} u_{i,t} - \frac{1}{N} \sum_i^N u_{i,t} \quad (18)$$

The exogeneity condition  $\mathbb{E}(u_t \nu_t) = 0$  guarantees:

$$\mathbb{E}(z_t \nu_t) = 0 \quad (19)$$



# TAKEAWAY

If the distribution of an agent's characteristic is fat-tailed, then standard central limit theorems fail.

Idiosyncratic shocks may not wash out in the aggregate and a small number of agents can drive aggregate fluctuations.

The granular IV identifies causal empirical relationships by constructing characteristic-weighted sums of idiosyncratic shocks.

Granularity can be viewed as a specific, extreme form of heterogeneity.